Enhancing mobility: examples from Flanders and beyond

OV Congress 15 November 2023



What is Via?

Via provides digital infrastructure that transforms the way the world moves.

650

partners worldwide

120

partners in Europe

40

countries

120M

on-demand journeys

































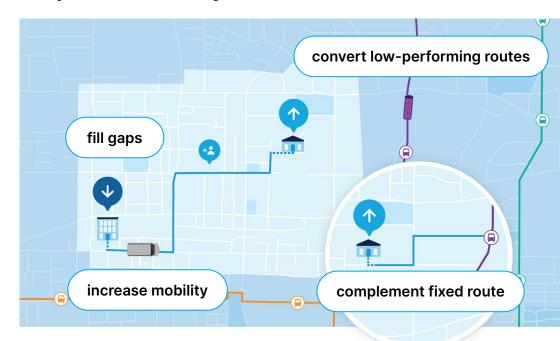
The more integrated public transit is, the more efficient it is to drive modal shift away from private cars.



Our belief

On-demand transport is a key lever of more flexible, convenient and accessible public mobility

- **Fill gaps** where the fixed-route network is limited.
- **Complement** fixed-route with first and last-mile solutions.
- Convert underperforming fixed routes into on-demand services.
- 4 Increase mobility for seniors or disabled riders.



Our mission

Help public mobility move from siloed operations to dynamic and integrated networks



Flex-vervoer



WMO-vervoer



Fixed network

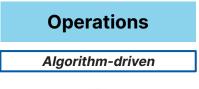
Other modes



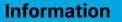
How?

Build technology to enable smarter, more accessible and more attractive transit networks

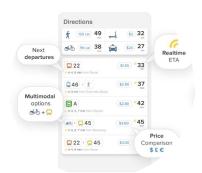
Planning Data-driven **remix**







Digital-driven





The North Star

In Flanders, Hoppin and the switch to "basic accessibility" is a model of integrated mobility.





Each zone is served by on-demand shuttles that connect users to high-frequency lines and large intermodal hubs



c. 30 zones 31,000 km²







.11 2 17

Depart at

16:08

Pick up

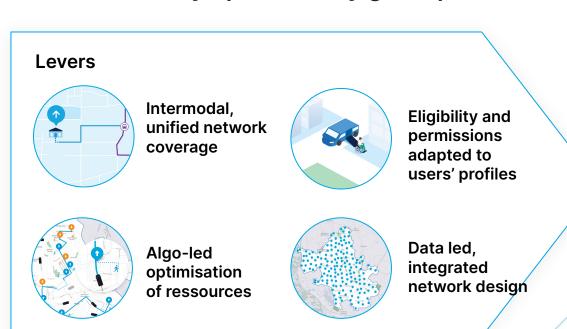
16:16

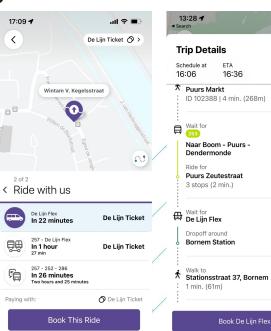
Drop off

16:35

16:36

Via's apps and algorithms offer the best and most efficient mobility option at any given point of time





Lessons learnt

3 key success factors of integrated transit, taken from our experience with over 600 partners

- Flexibility drives adoption and efficiency
- 1. Reliability builds retention
- 1. Agility is the key to stay relevant



1. Flexibility

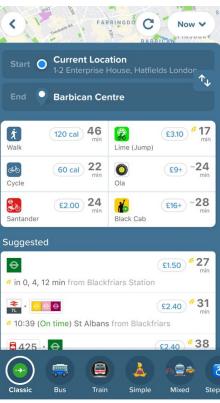
MaaS for the individual, not for the mass



Understands user preferences



Allows the user to personalise



1. Flexibility

Versatility of service design is key to uncover mobility needs and ensure network accessibility

+ 30%

Increase in ridership with switch from multiple complexe on-demand zones to a single zone integrated with fixed line network to guarantee non-cannibalization





1. Flexibility

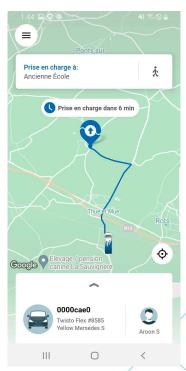
Real time bookings are a powerful lever of adoption and can drastically improve

service efficiency



ridership driven by introduction of last minute bookings (replacing H-2)

additional vehicles deployed to serve increase in demand







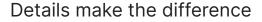
2. Reliability

Build trust by delivering high quality, localized information











P Localised

Data quality matters

Local context



2. Reliability

Guarantee first mile last mile connections to bring users back

3x

More frequent coverage vs. replaced fixed lines

65%

Walk ons at anchor points with fixed timetables secure timely connections without booking







2. Reliability

Offer end-to-end journeys to reduce uncertainty and drive modal shift

75%

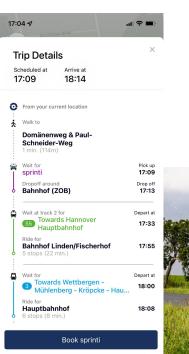
of the trips are intermodal journeys microtransit + fixed lines

1 in 3

trips replaces a trip by individual car









3. Agility

Keep up with the constant change of cities, services and consumer expectations



Cities evolve by the minute. Journey planning should respond in real time



Services and infrastructure change regularly

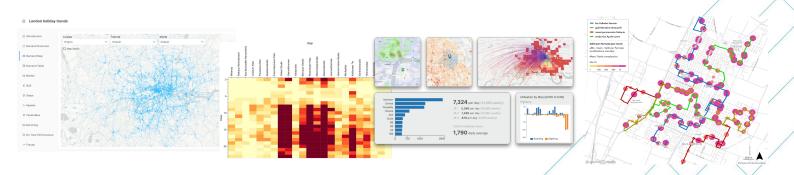


Reassurance through innovation

To be successful, combined mobility needs to be

- 1. Flexible and personalised to the user needs
- 2. Offering a reliable alternative to private cars
- 3. Up to date and in real time

... and constantly challenged and improved







Thank you.

Let's connect antoine@ridewithvia.com